

In 1993, Bain & Company launched a multiyear research project to gather facts about the use and performance of management tools. The objectives of this study are twofold: 1) to provide managers with an understanding of how their current application of these tools and subsequent results compare with those of other organizations across industries and around the globe; and 2) to provide the information they need to identify, select, implement and integrate the right tools to improve their company's performance. As part of this study, Bain creates a yearly guide to 25 of the most popular and pertinent management tools. This guide provides a description, methodology, common uses and selected references for each of the tools. The tools included in the 2001 guide are: Activity Based Management, Balanced Scorecard, Benchmarking, Core Competencies, Corporate Venturing, Customer Relationship Management, Customer Satisfaction Measurement, Customer Segmentation, Cycle Time Reduction, Growth Strategies, Knowledge Management, Market Disruption Analysis, Merger Integration Teams, Mission and Vision Statements, One-to-One Marketing, Outsourcing, Pay-for-performance, Real Options Analysis, Reengineering, Scenario Planning, Shareholder Value Analysis, Strategic Alliances, Strategic Planning, Supply Chain Integratio, and Total Quality Management.

Incite 2: Color Passions (Incite: The Best of Mixed Media), Bobby Owsinskis Deconstructed Hits -- Modern Rock & Country: Uncover the Stories & Techniques Behind 20 Iconic Songs, Addicted to Steel, Lynne Pickering ART and INTERIORS, Fine Japanese Prints, Paintings, Netsuke, Lacquer, Swords and Works of Art (catalogue for May 13 and 14, 1983 Sale 5037), Walter Bonner Gash: Unsung Edwardian Hero, Hull Then & Now 3,

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